

# JUNE 2018 NEWSLETTER

EVERY LIFE WORKS LLC

[www.everylifeworks.com](http://www.everylifeworks.com)

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### Introduction

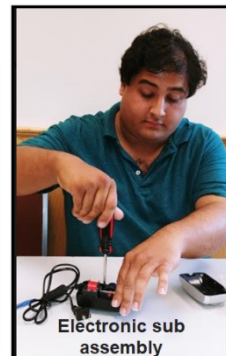
Every Life Works LLC ([www.everylifeworks.com](http://www.everylifeworks.com)) is a minority-owned small business that is creating a group of SUSTAINABLE microbusinesses to train and employ young adults with and without autism. The businesses generate wealth through ownership and production of various products. Every Life Works operates in conjunction with our nonprofit sister organization — My Life Learning Center — which provides the overall life skills training for those with autism.

### The Issue

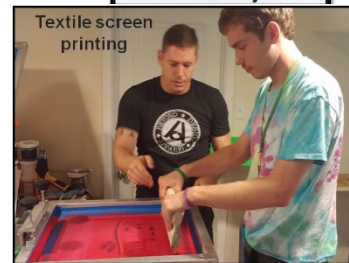
National data indicates that most adults with autism are either unemployed or underemployed, with estimates ranging to as high as 90%.<sup>1</sup> Those with Autism are an untapped labor resource and this need not be!

### Why is Every Life Works approach different?

Every Life Works encourages **employee ownership for all young adults** by starting micro businesses for those with autism, and then recruiting and training young adults without autism to work successfully in that environment. We are not initiating just one business; we are building an ecosystem of businesses so that all can learn many skills. We are forming teams of people with and without autism to complement each one's diverse skills set, training them side-by-side AND *accommodating the autism related behavioral issues*. To make these businesses sustainable, we analyze the market, identify customers, listen to our clientele and employees, and most important, deliver **quality products**.



We have already founded three **revenue generating microbusinesses** where we have successfully put this model to the test. In the past 24 months we have sold paintings, wearable art, and doubled our screen printing output. Our next year's goal is to double our current output and add one more microbusiness. Please call us to discuss your concepts; we will work with you. Please watch this video about micro businesses and our training process:



<https://www.youtube.com/watch?v=wgFE4jcRGkM>.

### Point of Contact

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<sup>1</sup> <https://www.autismspeaks.org/blog/2015/10/27/changing-spectrum-autism-workplace>

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### Awards and Recognition

Somnath Sengupta, President of Every Life Works, received The Arc of Maryland's 2018 Professional of the Year Award. It is an award given to an executive who is not part of the Arc but has made substantial contribution towards the advancement of individuals with disability. *We are making our contribution through [www.mylifelearningcenter.org](http://www.mylifelearningcenter.org) and [www.everylifeworks.com](http://www.everylifeworks.com).*



Pictured with MD Secretary of Disabilities, Carol Beatty, at the Arc Celebration of Excellence, May 9, 2018



Pictured with Ande Kolp (Exec. Director, Arc of Maryland), Laura Carr (President, Arc of Maryland), and Cindy Parr (Exec. Director, Arc of Howard County) at The Arc of Maryland's 2018 Annual Convention Awards Luncheon; June 8, 2018

### Integrated Employment

#### Screen Printing

Every Life Works has received screen printing orders in 2018 from our current customers. We will be screen printing for Pathfinders for Autism, The Kennedy Krieger Institute, and the Howard County Autism Society. Through these organizations, we have been introduced to other customers. We are also working on integrating screen printing with our other art products.

#### Electronic subassembly

Every Life Works continues to support our customer through our subassembly work. We are expanding on recruiting more students to learn he skills.



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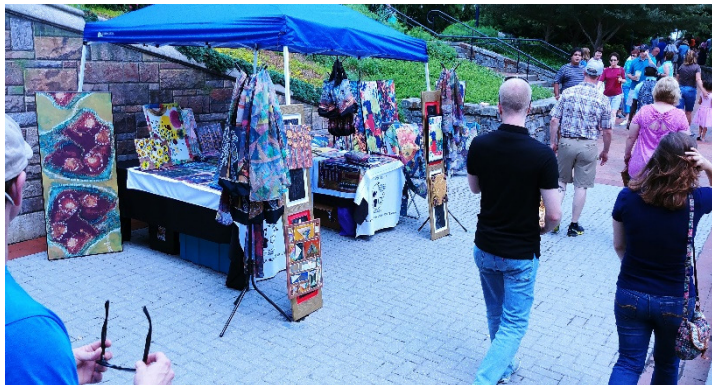
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### Art Shows

Every Life Works attended the JHU Springs Fair, Frederick Festival of the Arts, and the Columbia Festival of the Arts *all juried shows*. Our portfolio consists of original mixed media art as well as wearable pieces. The artists use a combination of clay on canvas, textiles, and acrylics, chalk, and watercolors to create vibrant abstracts and decorative pieces. The original work is part of the portfolio and is an expression of each artists view of their world.

Our artists attended all the shows. Attendees to our booth liked our products very much; they also congratulated us for our endeavors in autism employment. We made valuable contacts at these art shows to further our work for more young adults.



### Upcoming Events

- a. Every Life works will have a booth at the June 28<sup>th</sup> Indian Head, MD Innovation and Discovery Day. Dr. Somnath Sengupta will be a speaker at the conference along with Mr. Ben Wu; Deputy Secretary, Department of Commerce; state of Maryland. We will also show case our 3 integrated micro businesses.
- b. We are in discussions with two universities in the USA to launch collaborative programs on developing measurement tools for measuring student progress towards sustainable skills.
- c. We are also introducing pottery classes to our students.